

# Small Firm Exchange

**AIA** Member group

# Newsletter

June 2023

## Latest SFX Updates

**1 WE'VE BEEN DISCUSSING..**  
Challenges of software subscriptions for small firms

List of software for Project management/practice management

Use of AI for code research

Use of AI to iterate during schematic design

2023 Commitment - Use of multiple tracking softwares to get data

## 2 NEED TO KNOW

[AIA Compensation Report](#)

[SPD Awards Open](#)

[AIA TAP Grant Launched](#)

[AIA Artificial Intelligence Presentation](#)

[AIA24 Call - Submit a Session \(30 Min - 2.5 Hrs\) Due Oct. 5](#)

## 3 SMALL FIRM SPOTLIGHT



Photo Credit | Aaron Clamage

Tatyana Swift | Architecture & Design  
**Farhoumand Dentistry**

"We started Farhoumand Dentistry project during the COVID-related slow-down, which was a perfect opportunity to re-group, improve and prepare for the period of fast growth that followed."  
@tatyana.swift\_

## Get to Know the AIA Small Firm Exchange

The mission of the AIA Small Firm Exchange (SFX) is to advance the mutual interests of architects practicing in small firms. The objectives of the AIA SFX are three-fold, to Advocate, Curate and Inform. Learn more [here](#).

## Upcoming Events for the SFX Community

**October 19**  
**Thursday**  
**2 pm EST**

FREE

### October 19 - 2 p.m. ET - Economic Update 4

Join AIA Chief Economist Kermit Baker, Hon. AIA, and AIA President Emily Grandstaff-Rice, FAIA, for the quarterly discussion of the industry's latest economic data and what firms are reporting. The discussion will focus on recent developments in AIA's Architecture Billings Index (ABI), key trends in our economy, and strategic issues that architecture firms are dealing with, such as developing and maintaining a workforce.

**November 1**  
**Wednesday**  
**2 pm EST**

FREE

### November 1 - 2 p.m. ET - Specs on the Union Q4

Join members of the AIA Government Advocacy team and special guests for an overview of what is happening in the ever-changing public policy landscape. Sessions will focus on breaking news, executive actions, legislative measures, and other initiatives that impact architecture and professional practice.

**November 2**  
**Thursday**  
**1 pm pm EST**

\$35

### November 2 - 1 p.m. ET - Maximize Your Firm's Competitive Edge with the AIA Compensation and Benefits Report

Through detailed data analysis, we will examine the latest Compensation Trends and Employee Benefits, shedding light on salaries for architectural positions and recent graduates at the national level. Discover which employee benefits and diversity and equity initiatives play a pivotal role in talent recruitment and retention, equipping you with strategies to foster a competitive edge in the industry.

**November 14**  
**Tuesday**  
**4 pm EST**

FREE

### November 14 - 4 p.m. ET - A New Era of Antitrust: How to Comply

Antitrust enforcement and litigation is at an all-time high. Both federal antitrust agencies, the Department of Justice and the Federal Trade Commission, have made clear that they plan to aggressively enforce the antitrust laws and are not afraid to deviate from their past practices. Such enforcement can lead to follow-on private litigation.

## Latest Resources and Posts

[Small Firms: Making the Pivot to a Sustainability-Focused Practice](#)

[June 2023 SFX Newsletter](#)

[AIA SFX Small Firm Guide to AIA '23 in San Francisco June 7-10](#)

[Welcome the 2023 SFX Chair](#)

[SFX Resources for Small Firms](#)

## Connect with SFX

[SFX Toolkit](#)

Start a Local Chapter



Social

[AIA KnowledgeNet](#)

Join the Conversation

